

# DATEX PROVIDES FLEXIBLE, RELIABLE SUPPLY CHAIN TECHNOLOGY SOLUTIONS TO HELP MAKE BUSINESSES MORE PROFITABLE

In business since 1978 and headquartered in beautiful Clearwater Florida, Datex has a wealth of experience in helping companies across the world meet critical business challenges with a 96% client retention rate.

One call does it all. No more working with numerous companies to coordinate work and schedules. Having one company take responsibility saves time and resources and allows you to focus on running your business.

# TOTAL TURNKEY TECHNOLOGY SOLUTIONS PROVIDER



# Offices in:

- · Clearwater, FL
- Los Angeles, CA
- · Sofia, Bulgaria



# **Clients in:**

- U.S.
- Canada
- Europe
- · Latin America
- Middle East

# HARDWARE SOLUTION PARTNERS



# Zebra Technologies https://www.zebra.com/us/en.html

Zebra builds enterprise-level data capture and automatic identification solutions that provide businesses with operational visibility.



### Rice Lake Weighing Systems https://www.ricelake.com/en-gb/

Rice Lake Weighing Systems is an international leader in the manufacture and distribution of weight-related products and process-control equipment.



# CipherLab https://www.cipherlab.com/en/

CipherLab provides Automatic Identification and Data Capture/ Collection (AIDC) products in mobile computers and barcode scanners.

# Honeywell

# Honeywell https://www.honeywell.com/

We are blending products with software solutions to link people and businesses to the information they need to be more efficient, safer and more connected.



### Dell

### https://www.dell.com/

Dell provides technology solutions, services and support. Buy Laptops, Touch Screen PCs, Desktops, Servers, Storage, Monitors, Gaming and Accessories.

# SOFTWARE SOLUTION PARTNERS

# easypost

## EasyPost

https://www.easypost.com/

EasyPost is a multi-carrier shipping solution that offers modern APIs, tracking, address verification, and insurance for USPS, FedEx, UPS, DHL, and many more.



### enVista

https://envistacorp.com/

enVista is the leading supply chain and enterprise consulting firm and the premier provider of supply chain technology & strategy services, material handling automation & robotics, Microsoft solutions and IT managed services.

### ⇒DropStream

## DropSteam

https://www.getdropstream.com/

DropStream is an integration platform used by third-party logistics providers to support their ecommerce customers.

# **RADIX**

### **RADIX**

https://radix.website

Radix is one of the world's leading new domain registries with 10 new extensions. Through these extensions, Radix is empowering business owners to get short, memorable and descriptive domain names.



### Vocollect

https://sps.honeywell.com/us/en

Vocollect software provides the launching point for implementing voice-enabled warehouse operations that achieve the highest levels of productivity.



## Microsoft

https://partner.microsoft.com/en-US/

Microsoft enables digital transformation for the era of an intelligent cloud and an intelligent edge. ts mission is to empower every person and every organization on the planet to achieve more.



### project44 https://www.project44.com/

project44 is an Al-powered platform that provides real-time visibility of goods in transit for shippers, logistics service providers and carriers.



# ReverseLogix https://www.reverselogix.com/

ReverseLogix is a software solution that optimizes the returns logistics puzzle for B2B, B2C and hybrid businesses.



# MercuryGate https://mercurygate.com/

Gain greater control over your small business with the SAP Business One application. Streamline processes by using ERP software designed to grow with you.

# ConnectShip iShip

# ConnectShip iShip https://www.connectship.com/

ConnectShip | iShip provides reliable carrier compliance for multi-carrier, multi-modal, multi-platform shipping optimization.



### SPS Commerce

https://www.spscommerce.com/

SPS Commerce retail technology solutions go beyond EDI to enhance visibility, collaboration and communication for retailers and suppliers.



### ProShip

http://www.proshipinc.com/

Shipping software and supply chain solutions designed to help you compete and reduce costs in today's complex marketplace.



### SOTI

### https://www.soti.net/

SOTI is a proven leader at creating innovative solutions that reduce the cost and complexity of business-critical mobility and the IoT.



## SAP Business One

www.sap.com/business-one.html

Gain greater control over your small business with the SAP Business One application. Streamline processes by using ERP software designed to grow with you.



### Sage

https://www.sage.com/en-us/

Learn more about how Sage Accounting Products are helping businesses grow and discover the right package for your business!

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# YOUR "YES" WMS,



# IT'S A TREMENDOUS TIME TO BE A 3PL PROVIDER

In a stretch of years where many industries have faced slowdowns, 3PLs have enjoyed steady growth. Online retail is surging, and if you're a 3PL with the right capabilities and ample capacity, the future is yours.

But with growth comes complexity. Each new customer arrives with a full bag of customized wants, needs, and fulfillment preferences. Each new shopping season brings new labor challenges, compounded by a persistent labor shortage. As distribution becomes the cornerstone of the brand experience, 3PL providers are asked to shoulder bigger challenges and measured to higher standards.

If a 3PL provider cannot get its arms around operational complexity, the result will be workflow bottlenecks, tedious and time-consuming onboarding, cloudy financial visibility, and a host of other business limitations. It will not be able to respond fast enough and strategically enough to satisfy customer demands. And all that future growth will be unattainable.

The key to success is technology. A strategic investment in the right logistics technology is how the smartest warehouses are run, the toughest operational challenges are solved, the most profitable businesses are built, and the best brand experiences are delivered.

3PL providers who embrace technology innovation will rule the market. They will thrive where logistics requirements are the most complex and where their capabilities delivers the most value.



# DOES YOUR BUSINESS HAVE ANY OF THESE CHALLENGES?

- Revenue Leakage/Insufficient Billing Capabilities
- Lack of Flexibility and Scalability
- Inability to Meet Industry Standards
- · Lack of Visibility and Tracking
- Cost Management
- Risk Management

- Inventory Management
- Insufficient Support for Integrations and New Technologies
- Inability to handle multiclient single tenant deployments
- Inability to Meet Customer Expectations

# YES, OUR WMS CAN PROVIDE YOU WITH

- Unmatched flexibility: Tailor processes, branding, reports, and more to match your needs and that of your customers.
- A streamlined, user centric user interface for increased productivity
- Configurable, innovative technology that can help your business adapt, thrive, and grow

# **INBOUND OPERATIONS**

### **Execution**

- Shipment Scheduling
- Quality Audit
- Inbound Sortation
- Yard Management
- Cross Docking
- Vendor/Carrier
   Performance
- Receiving
- Flow-Through
- Returns

### **Inventory Management**

- Putaway
- Cycle Count
- Serial # Tracking
- Lot Management
- Physical Count
- Warehouse Transfers
- Inventory Consolidation
- Work Orders
- Inventory Control

### **Billing**

- In/Outbound Handling
- Volume/Weight Billing
- Accessorial Charges
- Owner Specific Billing
- Recurring Storage
- Work Order Billing
- Anniversary Storage
- Auto Invoice Generation

# **OUTBOUND OPERATIONS**

## **Planning**

- Wave Management
- Replenishment
- Constraint Fulfillment
- Dynamic Pick Locations
- Inventory Allocation
- Sortation Scheduling
- Order Consolidation
- Cartonization
- Scale Tickets

### **Fulfillment**

- Pick/Pack
- Value Added Services
- Put to Store
- Multi-Channel Fulfillment
- Quality Audit
- Item Substitution
- Shipment Scheduling
- Pack and Hold

### **Datex Mobile Web**

- Device Independent
- Easy-to-use, feature-rich
- Browser-based for mobile users
- Quick connect
- Compatible with most devices
- Facilitates real time operations and visibility
- Self-adjusting portrait or landscape orientation
- Intuitive interface minimizes training time

### **Customer Portal**

- Easy-to-use self serve portal
- Enables 3PL customers to manage operations in real time
- Tailorable for any brand or customer
- 24/7 access to real time enterprise data and operations
- Robust secured access

# YOUR "YES" WMS.



With Datex Footprint WMS, intricate tasks become straightforward, enabling you to say "YES" to more

# ACCELERATES ONBOARDING AND TIME TO REVENUE:

Accelerates Onboarding and Time to Revenue: Our advanced capabilities enable faster onboarding of both customers and associates, which accelerates your revenue generation.



### **CAPTURE EVERY BILLABLE ACTIVITY:**

Our flexible billing engine guarantees accurate billing for even the most unique circumstance and eliminates underbilling concerns, ensuring your money won't get lost in the complexity of your operations.

# SEAMLESSLY INTEGRATES WITH THIRD-PARTY SOLUTIONS:

Empower your team with low-code options for custom integrations and access our extensive library of pre-built and native integrations. Datex FootPrint Cloud ensures that you stay seamlessly connected to the digital world and opens up new markets and alternative fulfillment capabilities.

### TRANSFORMS THE USER EXPERIENCE:

Experience a role-driven user interface that is perfectly tailored to every customer requirement, and easily updated every time a single requirement changes. You can boost productivity and throughput at every step, while minimizing errors and wasted time.

# GAIN TOTAL VISIBILITY AND PROACTIVELY SOLVE PROBLEMS:

Gain a single source of truth with unified visibility across the entire transaction lifecycle that captures every aspect of your operations.

Our platform brings critical real-time information front and center and leverages predictive analytics, so you gain the power to preemptively solve problems and deliver topnotch customer service.



# Say "YES" to More Flexibility, Reduction in Operating Cost, and Burden on Your IT Team

# Introducing Datex Footprint® WMS, powered by Wavelength

Datex FootPrint WMS is a SaaS warehouse management system designed for visionary 3PL companies with complex customer demands and ambitious growth plans who see technology as a strategic differentiator to achieving exponential revenue growth and unparalleled efficiency.

- Premier Saas application hosted on Microsoft Azure
- Fully integrated, composed, published and managed within our Wavelength platform
- Inability to Meet Industry Standards
- Intuitive drag-and-drop simplicity
- Zero downtime update capabilities
- Tenant isolation

- Empowers clients to swiftly deploy customized enterprise solutions to meet complex operational needs
- Hosted on Microsoft Azure environment
- Industry-based validations
- Native customized mobile solution
- Easily scalable for growth

Access easily from any location

Readily scalable

Vendor maintains the environment

Vendor provides upgrades to hardware

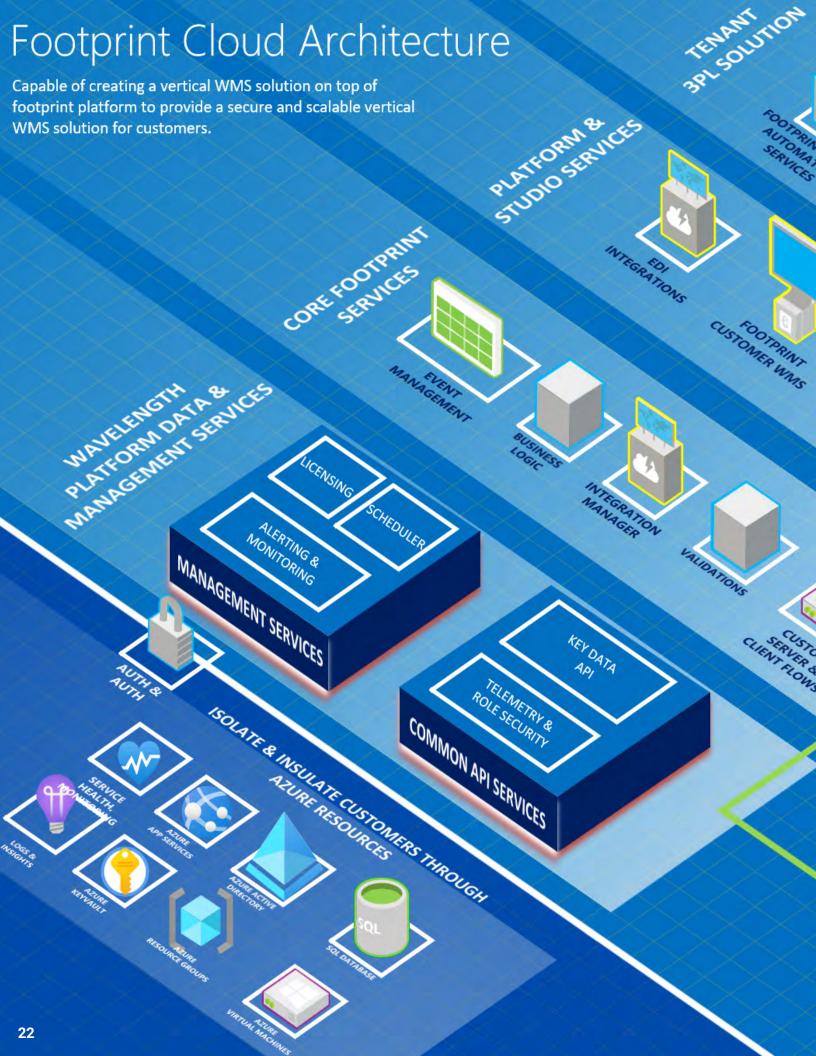
Vendor provides time data

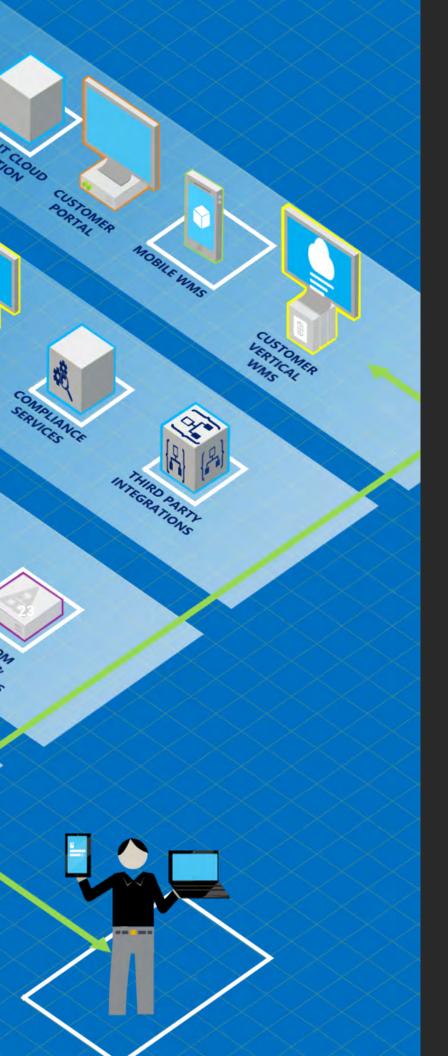




# INNOVATIVE NEW DATEX TECHNOLOGY







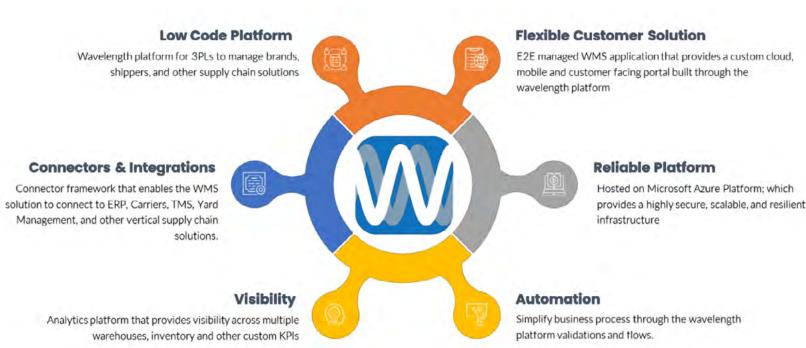
# BRING DECADES OF EXPERTISE UNDER YOUR ROOF,

Datex Footprint Cloud WMS is developed on our proprietary Wavelength platform – where we've encoded decades of expertise, collaborating with operations, executive leaders, technology teams, and frontline employees across multiple markets and customers. The combined result is an unparalleled set of core WMS features, along with a native integration to leading supply chain solutions.

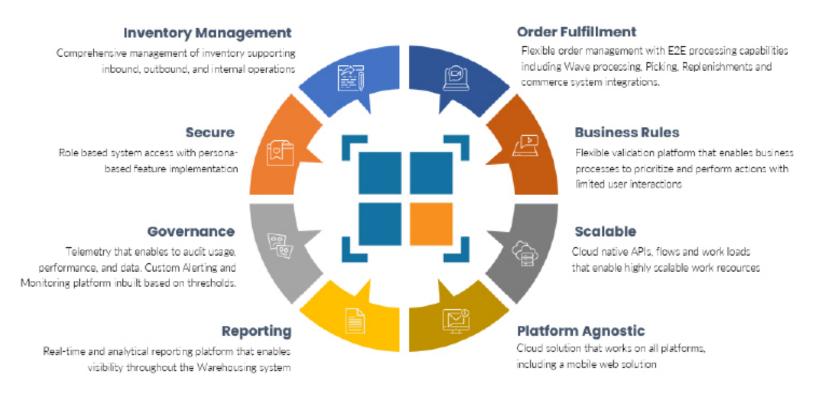
# INTRODUCING WAVELENGTH THE NEW DATEX PROPRIETARY LOW CODE PLATFORM

For those who want to significantly tailor Footprint Cloud WMS in-house and develop their own WMS and logistics capabilities, Wavelength gives you the low-code building blocks to chart your own course and an open canvas to do it.

# Wavelength and Footprint



# **Wavelength and Footprint**









# A WMS DEVELOPED SPECIFICALLY FOR COLD STORAGE

Developed with input from refrigerated warehouses, 3PL cold storage warehouse operators and the International Association of Refrigerated Warehouses (IARW)

Ideal for regulated goods including food, pharmaceuticals and medical devices as well as for non-regulated temperature-sensitive products such as flowers



# FEATURES FOR TEMPERATURE CONTROLLED ENVIRONMENTS

### **Temperature Capture and Temperature Zones**

Datex Footprint® WMS can calculate and record temperatures in a variety of environments throughout the warehouse,

allowing your team to safeguard the integrity of the inventory your business handles.

- Temp capture-record temps at any stage of the order, shipment or container
- System enables inventory to be stored in primary or secondary temp zone
- System can restrict inventory to specific temperature zones

**System provides IARW Compliant Reports** 





# WEIGHTS AND MEASURES

The Datex Footprint® WMS solution is ideal for variable and bulk weight products as it

readily handles gross and net and calculates tare weights automatically.







# INVENTORY MANAGEMENT

- Track and trace by Lot, vat code, SKU, UPC, serial number or ingredient
- Lot control
- · Blind and bulk receiving
- Accelerated aging process tracking
- Aging process
- Country of origin tracking on shipment

- ASN receiving
- Uses inventory measurements and storage conditions to determine best location within the warehouse to maximize space and meet other considerations
- Supports wide variety of allocation strategies: FIFO, FEFO, FMFO, LIFO, LEFO, LMFO and more

# **Inbound Operations**

System supports ASN, Blind and bulk receiving

# BARCODING, RF AND RFID CAPABILITIES

- Able to extend beyond the warehouse and provide cold storage clients with real time information regarding their inventory on a 24/7/365 basis via web portal
- System can work manually
- Real time visibility

- Ability to provide cold storage clients with the ability to access and interact with inventory data in real time, to place orders, view inventory, reports, invoices and more
- Real time inventory visibility including the ability to access information regarding orders, receipt, invoices and more









## KITTING, ASSEMBLY, PACKAGING AND MORE

- Ability to handle staging and handling of tasks such as stretch-wrapping, labeling, stamping, kitting, assembly and packaging
- Ability to manage storage and staging of components needed for accessorial processes
- Un-kitting with Lot control





# CASEST







Our parent company's decision to build a large Footprint® has saved our company millions



#### Eskimo Cold Case Study

#### Eskimo Cold Storage satisfies customers with new computer system

New warehousing facility, Eskimo Cold Storage, opened its doors for business in the spring of 2007. Located in Gainesville, GA in the triangle between I-SS and I-985, Eskimo boasts 125,000 square feet of space with the capacity to store over 16,000 pallets of frozen food products, with a focus on the poultry industry.

A year after opening their facility, Eskimo Cold Storage continues to move large amounts of products for the poultry industry in the Southeast. Currently running at about 83% capacity with over 16,000 pallets positions, the company moves an average of 10 million pounds in and out of the warehouse a week with the system handling about 6,600 transactions weekly. "Our warehouse is pretty busy, the inventory turns over very quickly, especially because our blast cell freezes the product in 24 hours," commented Karen Recec. VP of Eskimo Cold Storage.

#### The Challenge

Eskimo Cold Storage began operations in April 2007 with an inhouse program designed to manage their inventory and provide customers high quelity service. Unfortunately, the company found out very soon that their application was not providing them with accurate inventory levels. This issue began affecting the Eskimo's reputation as well as the level of customer satisfaction offered to their customers. "The system's biggest and worst issue was keeping the book integrity," explained Kuren.

Another substantial challenge for Eskino was timing. With over 2 months since the opening of their facility the company needed to quickly find a colution that would satisfy their needs and those of their clients. With many unstalfsed customers. Eskino began to losing some of their business. A lengthy and complicated implementation was not an option as they required results immediately.



#### The Solution

With very little time to waste, Eskimo Cold Storage decided to completely get rid of their old computer system and start fresh with a provider that was knowledgeable in the industry, a system capable of handling all of their needs, as well as a quick and painless implementation process.

Dates provided the company with real-time information of the inventory available in the warehouse, the status of each product, and it's location at any given time. From the time the inventory is scanned during the receiving process until it is shipped confirmed, Eskimo will be able to know the exact location, quantity, Lot ID, product id, owner, etc. During the inbound and outbound process, the system will be able to capture temperatures, Lot ID, expiration date, weight, volume, and all the information needed for a business in the cold storage industry.

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datexcorp.cor

## Case Study

New real time data and improved automated business processes seleance customer artisfaction and profeshilly.

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ge cold storage coupled with our decision to use during the economic downturn."

- Ross Rydman, General Manager of Ocean Cold LLC





## COLD STORAGE WAREHOUSE MANAGEMENT SYSTEM

devastatingly powerful.



# COLD STORAGE WMS BENEFITS

Developed for third party logistics providers

Captures and bills for any and all value added services

Speeds onboarding of new customers

Enables easy customization of billing

Facilitates faster development of customized reports

Innovative database architecture minimizes data loss and system "lock up"

Faster search speed and system performance

Enables you to compete and win new business

Workflow enables tailoring to customer specifications

Relies on less expensive SQL vs. Oracle database

Highly reliable software capable of handling high volume

Workflow automates operations for greater accuracy

Enables 24/7 visibility of customer data without staff





## WMS CAPABILITIES

Segregate inventory by ownership

Handle transfer of inventory ownership with comprehensive traceability

Provide accurate activity-based billing of value added services

Use the software for a wide variety of industries, operational conditions including cold storage and refrigerated warehouses. Datex Footprint® 3PL WMS is currently used across the globe.

Deploy the software quickly in tiers and blocks

Use a system in which database records do not lock up

Scale your business- ideal for fast growing, changing organizations

Store all file types in inventory records to facilitate timely accurate documentation of inventory, freight, warehouse and distribution needs, etc.

Handle the complex nature of third party logistics operations

Handle multiple types of inventory all within the same facility or enterprise

Enable 3PL clients to have access to real time, accurate data needed to manage their operation via a web portal. This helps to reduce customer service expense without sacrificing service levels or customer satisfaction.







### WMS FEATURES

- Cross docking
- Inventory management
- Order consolidation
- Physical / cycle counting
- Accessorial Charge Capture
- Real-time Revenue Capture
- System-directed operations
- Pallet Tracking
- Pick and pack processing
- EDI Capable
- Alerts and Notifications
   Extensive reporting capabilities
- Temperature Capture

- Lot Control
- Catch weight
- Blind and Bulk Blind Receiving
- Quality control
- Automatic replenishment
- Wave building & management
- Light manufacturing / kitting
- FIFO, FEFO, FMFO, LIFO
- Real-time inbound/outbound processing
- Deferred Handling Revenue Tracking
- Auto-invoice generation

# CUSTOMER SPECIFIC LABELS

Datex Footprint® WMS can provide customer specific labels on demand to meet a variety of customer requirements and needs.

- · Catch weight
- · Blind and Bulk Blind Receiving
- Quality control
- Automatic replenishment
- · Wave building & management
- Light manufacturing / kitting
- FIFO, FEFO, FMFO, LIFO
- Real-time inbound/outbound processing
- Deferred Handling Revenue Tracking
- Auto-invoice generation







0

## **OWNER TRANSFER**

Third party logistics providers frequently encounter the need to transfer inventory between owners. Datex Footprint® WMS provides the ability to record the "outbound shipment" of the original owners' inventory and the "inbound receipt" for the new owner without having to physically touch inventory or perform typical inbound and outbound processes.

# LOT TRACK AND TRACE

Datex Footprint® WMS is a warehouse management software that can track and trace by Lot, vat code, SKU, UPC, serial number, batch, component, package or vial.











# CATCH/VARIABLE WEIGHT

The Datex Footprint® WMS solution is ideal for variable and bulk weight products as it readily handles gross and net and calculates tare weights automatically.





### BARCODE PARSING

Datex Footprint® WMS includes a feature known as barcode parsing. The barcode parser provides users with the ability to use a single barcode to define product details such as: SKU, weight, license plate, serial number, lot, expiration dates, etc.

This allows receiving operations to perform a single scan and have all pertinent information populate automatically as opposed to filling them out one at a time. This simple ability ensures tremendous accuracy, labor and time savings and a smoother operation.

## SCALE TICKETS

Incoming bulk product inventory can be weighed and placed into inventory in one master inventory Lot using the scale ticket feature. The scale tickets can then be used to calculate inventory product on hand. Automated scale tickets avoid manual calculations, handwriting errors and lost

documents and create a more seamless, accurate inventory process, increasing time and labor savings as well as accuracy. This automated function can help improve the quality of inventory management, invoicing and reporting, resulting in greater customer satisfaction.



The use of automated scale tickets is a new essential in the management of bulk inventory. The automated scale ticket function in Datex Footprint® WMS enables warehouse operators to more accurately and completely record information related to bulk weight inventory. The system includes the ability to add User Defined Fields (UDFs) and supports up to eight decimal places and can also record inventory weight and convert it to volume if material density is known.

The system Date and Time stamps each step of the process from the time that the container arrives to the point when it left the facility and all the temperature readings that were entered. This gives the facility a tracking mechanism in the event there were recalls on the product. A Carrier master file can also be established to ensure that carriers are easy to look up and data entry for carriers is consistent.



# CROSSDOCK AND TRANS LOAD

The Trans load (crossdock) portion of the core WMS allows users to enter the inbound and outbound information all in one window. This allows the warehouse staff to synchronize the receiving and shipping process without having to wait for a data entry person to generate an outbound order after the product is

received. A Trans Load can be attached to a Load Container. This enables users to track, schedule and pre-assign doors with priorities to assist with work load schedules. Datex Footprint® WMS includes additional features such as dock door scheduling, production orders, work orders, pallet tracking and cartonization.









## SERIAL NUMBER INQUIRY AND STATUSES

Datex Footprint® WMS supports full serialization if any inventory requires more granular tracking. The user can always pull up a complete history of the serial number to view receipt date, inspection tasks, etc. as well as manage the serial number status:



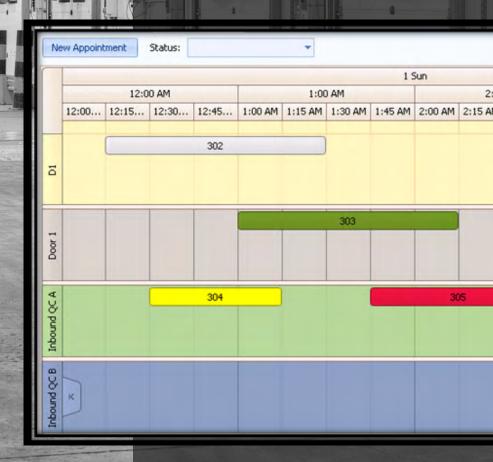


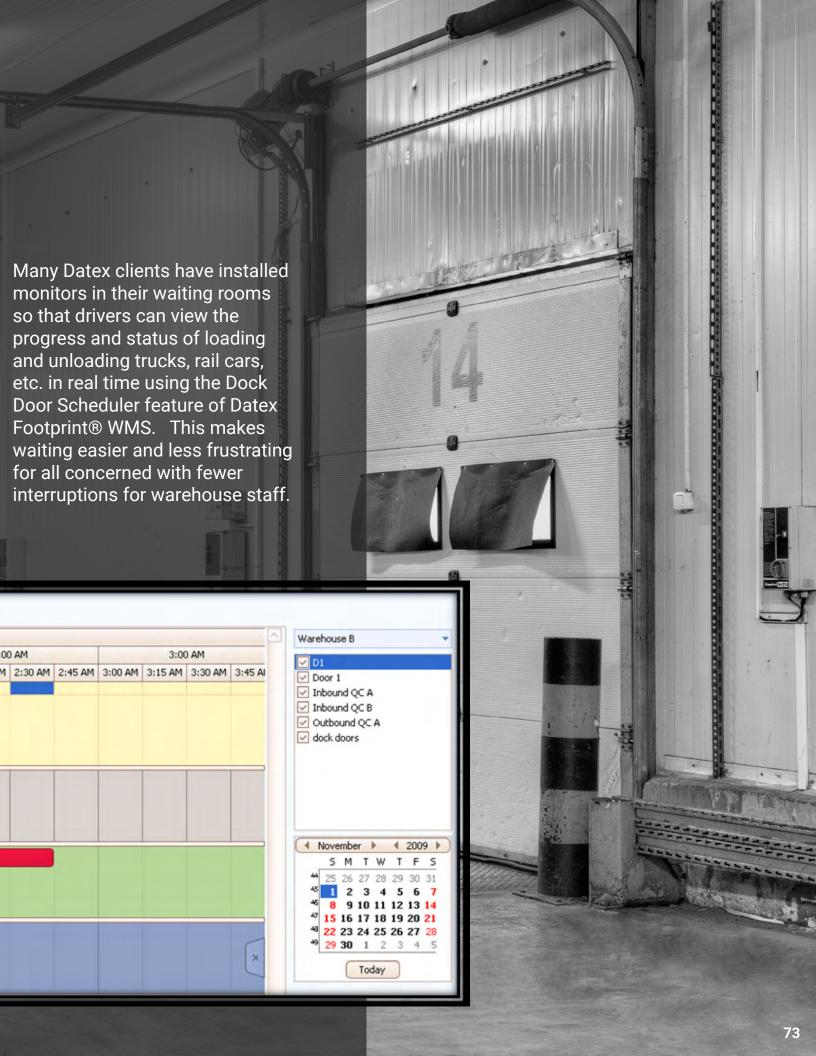






Datex Footprint® WMS allows users to assign a time and door by container, shipment, or order and color codes the status for each step of the process. This view helps viewers to know if the load is Open, In-Process, In-Yard, Call-Out or in Completed Status. The Calendar can be viewed by Day, Week, Month, Inbound and/or Outbound Loads in order to assist in proper scheduling.





### REPLENISHMENT

The Replenishment module facilitates the process of requesting that inventory be replenished from overstock bins to pick bins before products are actually required to fill sales orders. Warehouses are configured to use one of two types of replenishment: min/max or days on hand. Min/

max replenishment is based on a predefined minimum quantity of product that must be in pick bins. Days on hand replenishment is based on a defined minimum number of days that the product must be available in pick bins.



#### WAVE PLANNING

Part of the physical process involved in preparing an outbound order for shipment is the ability to plan how the product will be picked from inventory. The system provides for creation of pick waves that can be for a specific order or shipment. Pick waves can also contain all of the orders

for a particular account or for a particular carrier. The organization can develop business processes that maximize the efficiency of the organization in the picking process by grouping multiple orders together so that all products from a particular location may be picked at the same time.







#### **PACKING**

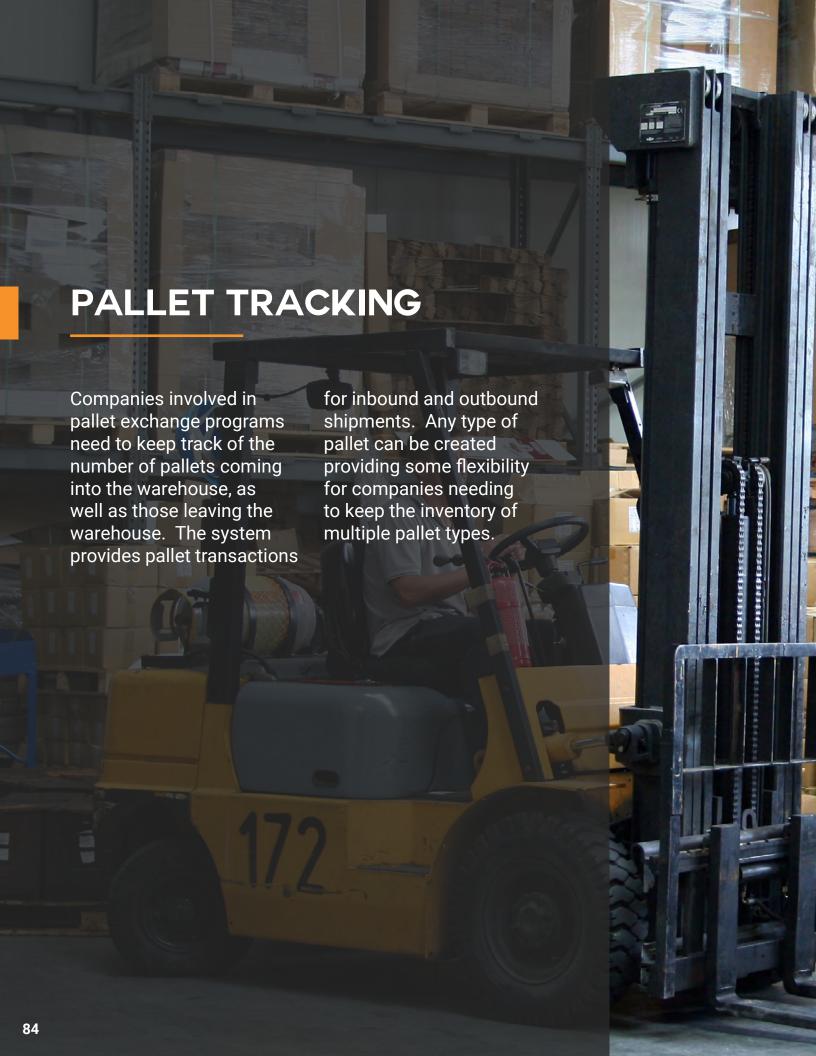
Packing can be performed on the desktop application or RF device. On the RF device simply, the user scans the box from which items are being removed. Next scan the box into which items are being placed. From a desktop perspective, users simply drag and drop inventory to new boxes.

















#### BUSINESS ALERTS

Datex Footprint® WMS includes a flexible system of business alerts, allowing each user to create customized alerts, or notifications about a wide array of conditions, status changes, etc. This system of alerts includes the ability to send electronic alerts to customers for both regular business events and exceptions.

Business alerts are user specific, meaning that each individual user can establish the notifications needed for his or her needs. This specificity helps increase productivity and focus on work related to each business role within the organization.

#### QUERY BUILDER

Saves time searching for vital information. Now users can have rapid access to vital data and create custom views of Datex Footprint® WMS. The WMS Query Builder makes it easy for software users to make complex inquiries of the warehouse management system using multiple and conditional fields so

that only the info needed will be returned.

What is a query? A Query is simply a request for information to the Datex WMS system. Once used, queries can be saved and used to create personalized views within the warehouse management system.

## Queries can also be used within workflows to direct the system

Users use fields & filters to build WMS query

Save finished queries as "views" for fast future access

Query against data subsets such as:

Build for 3PL customer use

Orders, Lots, Materials, Carriers, Ship dates and more

Batch orders & other functions using query results





## 3PL BILLING

potentially record-breaking profitabi





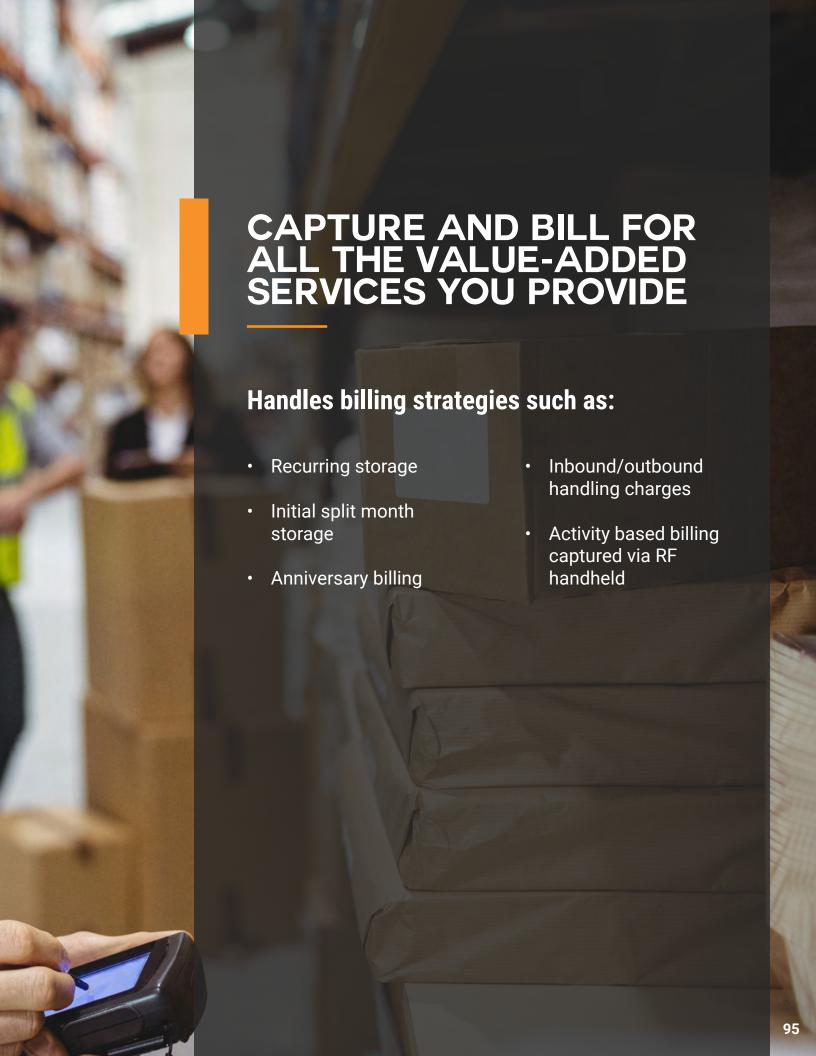


#### INTEGRATED WORKFLOW-BASED FLEXIBLE BILLING ENGINE

- Datex 3PL WMS ensures that your business can accommodate even the most unusual requirements of your clients and requests for any type of time frame or scenario
- Use the Datex 3PL WMS Billing Wizard to make sure that you set up billing exactly as needed-no worries or skipped steps
- Customize billing based on client needs and requirements
- Datex workflow enables you to automate billing, saving your company time and labor

- By incorporating workflow into 3PL WMS billing, Datex is able to eliminate errors and the time your team would spend finding and correcting them
- Use RF enabled mobile computing devices with Datex 3PL WMS to maximize the effectiveness of your investment. This will ensure that you can capture and bill for every value added service your company performs. No more spreadsheets, tallies or notes needed.





### 3PL WMS ACTIVITY-BASED BILLING

## Here is one way Datex Footprint® WMS increases billing accuracy:

- Scan and capture accessorial charges via RF handheld devices in real time
- RF device transmits charges to the 3PL WMS
- Invoices are posted automatically to the customer's general ledger

- The 3PL WMS automatically bills based on the respective contract
- Customers can have multiple custom billing for each inventory





multiple types of billing objects including:

- License Plate
- License Plate Lot
- License Plate Material

- Daily
- Weekly
- Monthly
- Set Schedule
- Receiving Anniversary Schedule

#### INBOUND HANDLING

Can be billed based on multiple factors which may vary based on current operations or customer inventory being handled:

License Plate

- Net Weight
- Gross Weight
- Quantity

Unit by packaging type

Volume using required unit of measure

Weight

- Net Weight
- Gross Weight

### INBOUND STORAGE STRATEGY

Storage charges can be billed based on the same criteria as handled inbound (LP, Unit, Volume, or Weight), but can be billed using specified billing periods.

- · Can do full month and split month billing
- Additional storage billing strategies can be configured via workflow





# ACCESSORIAL CHARGES STRATEGY

Using RF-enabled devices with our WMS ensures that billing will be updated in real time as the events are recorded via the desktop or mobile devices in the warehouse. One time accessorial charges can be manually added from the desktop or mobile devices as work is completed or can be added as extra charges if special circumstances dictate.





# TRACK BILLING AND REVENUE BY CUSTOMER

Knowing the revenue and cost of each of your 3PL customers is essential to properly manage your operation. Datex Footprint® 3PL WMS includes a sophisticated reporting system that can provide you with this critical information.

A variety of standardized reports are provided in the Datex 3PL

WMS and customized reports can be created by "dragging and dropping" fields into the format of your choice. Reporting data is real time, enabling you to make better decisions using timely, accurate information.







### CUSTOMER-FRIEN SELF-SERVICE WEB PORTAL



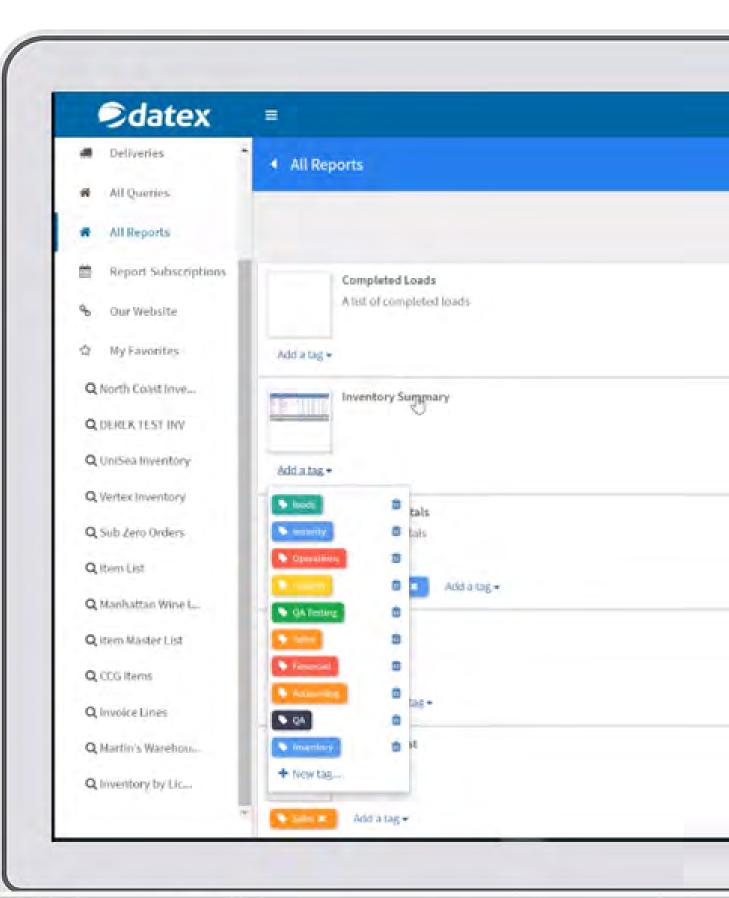
## ENABLES SELF-SERVE OPERATIONS

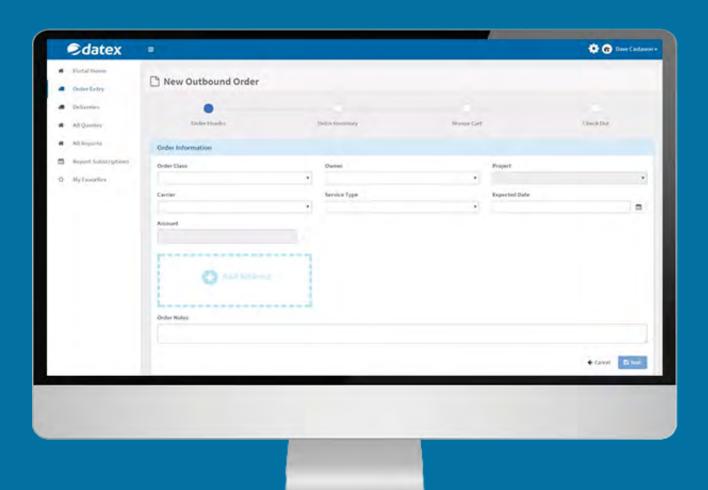
The new Datex ePortal is the gateway to real time information, control and resources for the customers of third party logistics providers. With new added flexibility and functionality, the new web portal uses HTML5 to create a seamless user experience and provide advanced access to critical information about your warehouse. Developed

to be intuitive and user friendly, the Datex Footprint® WMS ePortal incorporates easy-to-use navigation and a clean, crisp layout to make the portal simple to understand and use. Relying on real time data, the feature-rich web portal enables 3PL customers to act independently without intervention from a customer service representative.

Ensuring exceptional customer service is the hallmark of your business. Now your 3PL customers can have real-time information at their fingertips at any time of the day or night.

- Add customer logos easily
- Customizable menus, links, reports, screens and views
- Customize fields using customer's terminology





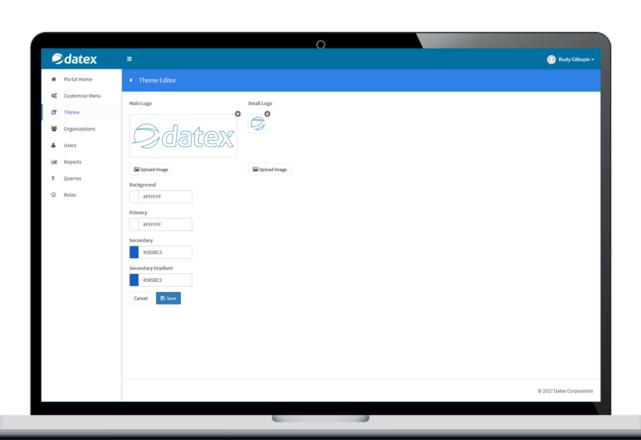
# MANAGE INVENTORY AND WAREHOUSE OPERATIONS IN REAL TIME

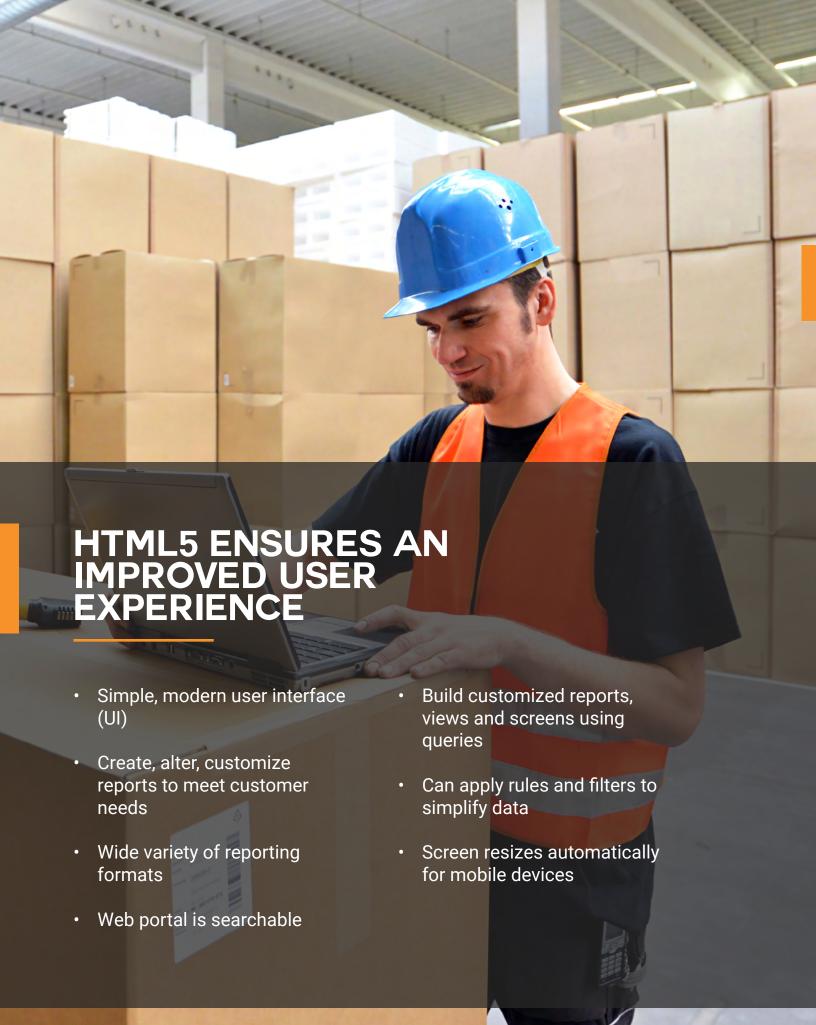
- Input inbound or outbound orders
- View inventory, lots and license plates
- Assign shipments to a new or existing delivery
- View individual shipments or lists of open shipments
- Create or customize reports for better decision making

### PUT YOUR 3PL CUSTOMERS IN THE DRIVER'S SEAT

- 3PL customers can act as web portal administrator
- Easy to administer, customize and manage
- User friendly

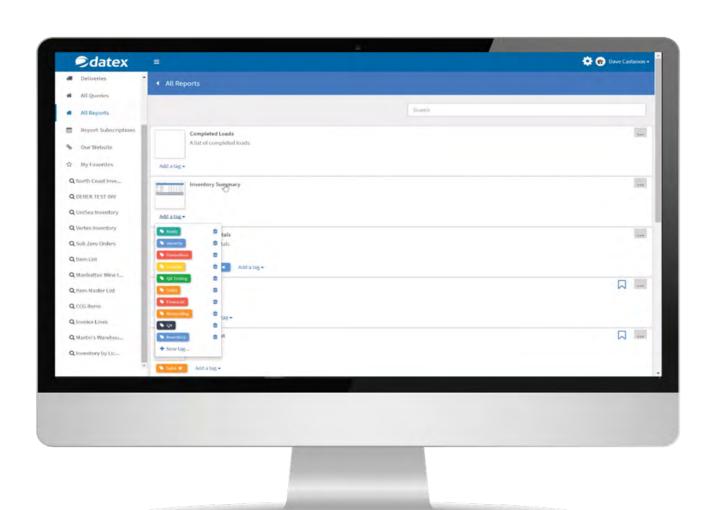
- · Minimal training needed
- Empowers users to take real time action





### WEB PORTAL HELPS SAVE TIME

- Automate report delivery
- Add bookmarks to save time
- Apply tags to simplify searches



### **FULFILLMENT**



## FLEXIBLE WMS SOLUTIONS MEAN FASTER FULFILLMENT

Sophisticated Functionality Enables Best-in Class-Integration with:

#### **Web Stores**





**shopify** plus





#### **Marketplaces**

















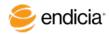
### **Shipping Parcel Integration**















#### **Integrates with Material Handling Systems Including:**

- Carousels
- Conveyors
- Sortation
- Pick- to-Light
- Pick-to-Voice

- Put-to-Light
- In Line Weigh Scales
- Zone divert modules
- Shuttle systems
- Manifest/document
- printers
- Vertical Lift Modules (VLM)
- Put-to-Wall
- Pick-from-Wall

### **ERP and Financial Systems**

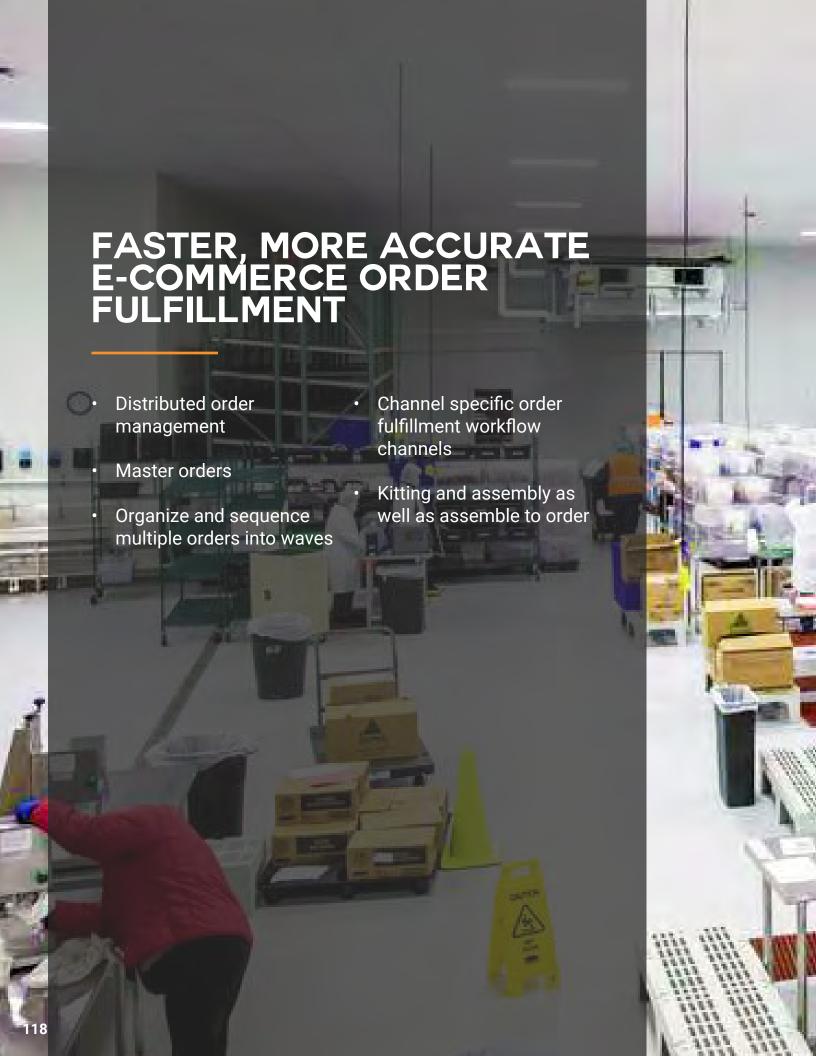


















### BRANDED UNIQUE CUSTOMER EXPERIENCE

- Brand specific packaging, labeling and gift wrap
- Personalized gift cards

- Branded package inserts
- Branded product documentation and instructions





## ENABLES REAL TIME ACCESS TO INVENTORY INFORMATION

- Provides information visibility across the enterprise for ordering and decision making
- Including delivery information

Including inventory in retail locations, warehouses, distribution centers and third party warehouse locations



### INVENTORY MANAGEMENT FOR OMNICHANNEL AND MULTICHANNEL FULFILLMENT OPTIONS

- Location-based inventory control by zone (pallets, bins, etc.)
- Monitor and manage inventory turns to improve margins and keep costs under control
- Accommodates seasonality and other changes more readily
- Automated label printing

- Automated inventory counting tasks (physical and cycle count) via workflow save time and labor
- Manage replenishment automatically to prevent stockouts
- Simplified returns and exchanges for faster, easier processing

# BUILT IN LABOR MANAGEMENT TOOLS HELP BOOST WORKFORCE PRODUCTIVITY

- Multi-task interleaving
- Real time tracking of workforce performance
- Task optimization

- Streamlined event and task management notifications
- Inventory slotting









- Order online, pick up in store
- Order online, pick up at DC or third party warehouse
- Order online, ship to parcel locker or third party location
- Ship from store

- Ship from warehouse or DC
- Ship from third party warehouse
- Last mile delivery carriers
- Last mile logistics platforms

### SMART ORDER MANAGEMENT AND RELEASE

- Customer attributes
- Material Attributes
- Material ordering history relationship
- Carrier selection attributes

- Order profile attributes
- Special value-added services
- Refurbishment
- Warranty Management

### RETAIL STORE SET UP LOGISTICS AND FIXTURES

Can be used for specialized logistics services of nonmerchandise retail components such as POS and marketing materials, store fixtures and more













### DATEX SERVICE



### The latest technology at the lowest prices

Additional Manufacturer Discounts. Datex passes along additional manufacturer discounts to ensure that you always get the lowest price on hardware. As a premium industry partner, Datex is often able to get special discounts that can be passed along to your company.



## WHY SELECT DATEX AS YOUR HARDWARE SOLUTIONS PROVIDER,

#### Helps ensure streamlined Datex software implementations

Free configuration with purchase of hardware from Datex.

Benefit from our experience. Our team has specialized expertise in selecting, configuring and troubleshooting mobile computing and other hardware solutions to work with Datex software.

Save time, money and frustration. With only one vendor to call, there

is no "blame game" or "finger pointing". Datex experts handle all your needs to help keep your project on schedule and executed to the highest standards.

Optimized wireless coverage. Datex designs customized site surveys for optimal wireless coverage.

# KEEP YOUR BUSINESS UP AND RUNNING USING THE LATEST TECHNOLOGY

**Buyback program.** Take advantage of our device buyback program to help ensure that you always get the top dollar for used equipment when upgrading to the latest technology for your business.

**Loaner devices.** Datex can provide loaner devices in case of emergency to help maximize the uptime and productivity of your workforce.



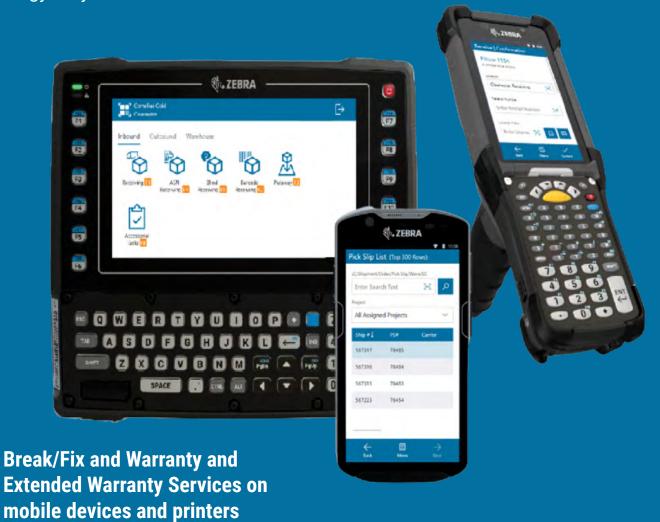
#### Reliable experts help you manage your technology

Optimal, affordable solutions. In business since 1978, Datex provides technology experts that can help find the best, cost effective solutions for your operation.

Latest technology. Technology experts help ensure that you are advised of new technology advances and services that can benefit your business.

Highly experienced. The Datex team includes experts with more than 15 years of service and experience in providing mobility hardware solutions to a variety of industries.

Top industry partnerships. Take advantage of the long term partnerships Datex has established with industry leaders. Our experts keep up to date continually on industry solutions in order to advise you on the best technology for your business.





### MOBILE DEVICE MANAGEMENT

You need mobile deivces in order to be able to always be in sync. Datex can monitor and troubleshoot your suite of mobile devices while in the field and can push software updates, manage security and much more - all while the devices are in the hands of your workforce, not in our office. We'll keep you going, as you need it, when you need it. With a customized program of mobile device menagement (MDM), IT solutions and services,

your organization will epxerience enhanced productivity, improved operational efficiency and minimized securty risk. To ensure mobile device security, Datex can provide rapid deployment of security changes and access and handle immediate security lockdown of all or specific mobile devices. MDM data from mobile devices can be viewed via a web portal and reports can be generated.

### Create a customized plan using all or some of these options to meeet you budget and business needs

Rapid software deployment and provisioning

Device configuration

Device troubleshooting and field support

Tracking of all mobile devices

Carrier SIM card activation and load in

Device configuration with carrier

Barcode symbology testing and setup

Shipment with device documentation

Reserve stock program

Service agreement summary with start and end date for carrier service

### Why choose Datex?

- No hardware or software
- No internal IT staffing
- No lengthy contracts
- One stop EDI expert

No annual fees

#### **Features:**

- Complete single vendor end-toend EDI service
- Timely expert service from EDI experts
- Handles X12, EDIFACT, XML, and ad hoc flat files
- Expedited project delivery
- Efficient project management

- Streamlined process
- Expert project team dedicated to your business
- Fast EDI problem resolution
- Datex Footprint® WMS interface
- Unmatched US based support
- Free software updates included

### DATEX EDI SERVICE

One vendor, one complete EDI solution. Let Datex streamline your compan's EDI services by acting as the single source provider for all EDI needs. Our expert team has years of experience dealing with trading partners and companies in the 3PL, warehousing and distribution,

manufacturing, retail and other industries. Using state-of-the-art technology, our team can save your business time, money and frustration by eliminating the complexity and headaches of dealing with multiple vendors.

#### **Datex handles:**

Interface with Datex Footprint® WMS

Project management

Communication with trading partners, negotiations standards/formats, testing and go live

Monitoring of interfaces

Proactive handling of any issues related to EDI



### INTEGRATIONS

- ERPs
- MRPs
- LMS
- Accounting Systems
- Shipping Carriers

- Scales
- CRMs
- Shopping Carts
- Material Handling Systems
- Marketplaces



### YOUR "YES" WMS.



### With Datex Footprint WMS, intricate tasks become straightforward, enabling you to say "YES" to more

- · Accelerates onboarding and time to revenue
- Captures every billable activity
- · Seamlessly integrates with third-party solutions
- Provides total visibility and helps to proactively solve problems
- Transforms the user experience, boosting productivity and throughput

# Contact Datex today and see how Your "YES" WMS can transform your operation



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